



## DELIVERING MODERN SOLUTIONS THAT DRIVE MISSION SUCCESS

PingWind combines cybersecurity, information technology, and supply chain services to help our clients **secure** information, **modernize** systems, and **optimize** performance. We leverage federal government, military and Fortune 100 experience, both international and domestic, to deliver results. PingWind provides mission-critical services for our Federal Government partners. At PingWind, we create innovative and customer-focused solutions that increase the security and performance of technology and

operational assets, enabling our clients to realize critical business requirements. As a CVE-certified Service-Disabled Veteran Owned Small Business (SDVOSB), we combine deep customer domain knowledge and expertise with leading-edge innovation to provide high quality, cost-effective technology solutions. Our dedicated team offers clients a customized approach to infrastructure optimization through governance, migration, and scalable management of cloud-based platforms.

**Founded in 2012 and Headquartered in Annandale, VA**



**Service-Disabled Veteran-Owned, Small Business**



**250+ Employees Across 37 States**



**Top Secret Facility Clearance & ISO 9001, 20000, 27001 Certified**



### TENETS OF OUR MISSION

#### Hire Veterans and Diverse Candidates

Leading by example, our exec team comprises 70% Veterans and 40% women.

#### Focus on Customer Satisfaction

With Good and Excellent ratings across our QASP and CPARS, our PMs and executives meet regularly with customers to capture feedback and improve delivery.

#### Build Best of Breed Solutions

As a Nutanix partner, we implement hyperconverged infrastructure solutions for customers. Further, we build, deliver, and maintain applications across Salesforce, ServiceNow, Pega, Cerner, AWS, and PowerApps.

#### Maintain an Employee-Driven Culture

As demonstrated by being a Great Place to Work®, we focus on flexibility, empowerment, and growth for our team and are led by a SECAF-recognized executive.

### CORE CAPABILITIES



#### Cybersecurity & Information Assurance

We help customers defend their data, networks, and information systems from cyber threats, as well as ensure compliance with Federal Information Security Modernization Act (FISMA) standards.

Cloud Security | ATO Support | Zero Trust | Intel  
Cybersecurity Remediation | Security Control Assessments



#### Information Technology

Through a suite of playbooks, automation tools, and methodologies we drive rapid development and adoption of solutions, drawing from Agile Scrum, Kanban, SAFe, and US Digital Services Playbook best practices.

Systems and Application Engineering | Digital Transformation  
DevSecOps | Agile Development | Network Migration | O&M



#### Supply Chain

With a focus on strategic planning, we enable customers to orchestrate and deliver end-to-end capabilities, forecast demand, and manage product life cycles to optimize operations.

IT Supply Chain Services | Risk Management | Logistics  
Category Management | Inventory Optimization



#### Management Consulting

Driving process, operational, and business improvements, we support clients in developing policies, strategies, and practices that directly improve service quality and customer experience.

Program and Project Management | Customer Experience  
Business Process Re-engineering | Human Resources | Training





## Securing Cross-Agency Data Exchange for VA-DoD

### Case Study: DoD Health Medical Systems Modernization (DHMSM) Cybersecurity

**Business Case:** Military Health System (MHS) GENESIS serves as the shared Inter-Enclave and interconnection for Electronic Health Record (EHR) information between the Defense Health Agency (DHA) and VA. The VA Office of Electronic Health Record Modernization (EHRM) requires support in obtaining Authority to Operate (ATO) and Authority to Connect (ATC) for GENESIS.

**Solution:** Leveraging our extensive knowledge of VA and DoD cybersecurity policies, and the NIST Risk Management Framework, we support ATO/ATC processes and documentation, connectivity testing, and security controls monitoring to maintain the integrity of the GENESIS EHR system and patient data. Our team works side-by-side with the DHA team to initiate the ATO process, collect, review, and support creation of associated documents, and ultimately support granting of the system ATO. The team works with VA in [compiling scans from IBM BigFix, Nessus, SolarWinds, and SCCM for review](#). To improve overall security of the EHRM, we support creation and revision of operating guides, incident response practices, management plans, and other security-related standing operating procedures. [We coordinate with Joint Cyber Operations and Integration Center, Cerber, VA, DHA, and DHMSM to facilitate connectivity testing to interfaces and troubleshoot integration issues.](#)



## Modernizing VA Mail Order Pharmacy Capabilities

### Case Study: VA Consolidated Mail Order Pharmacy

**Business Case:** VA CMOP fulfills over 117M patient orders a year and must maintain a high degree of quality to ensure the accuracy of prescriptions and provide for patient safety. The nation's seven CMOPs follow similar processes and protocols to meet their mission. However, since each CMOP was established at different times with different equipment, each site is unique; this creates operational and system nuances.

**Solution:** To meet the VA's challenge of fulfilling pharmaceutical orders, we focus on maintaining, developing, and enhancing CMOP integration support and software support services. We use a tailored Scaled Agile Framework (SAFe) approach to develop, repair, and upgrade software code using AWS development and test environments. Finally, we enhance CMOP-specific and standardized solutions to support modernization. Through Azure DevOps we offer real-time delivery status into development and enhancement activities. Our approach establishes and enforces industry standard coding practices for new, refactored, and legacy code development as documented in a Coding Standard Guide. We designed, developed, tested, and deployed robust code that will last a decade. [To support VA CMOP, we have fully replaced 20 legacy applications, partially modernized 30 applications, and developed database-to-database solutions to increase throughput in transferring prescription orders—reducing time to send orders by 88%.](#)



## Optimizing VBA Solutions Delivery via a Center of Excellence

### Case Study: VBA Solutions Delivery Center of Excellence

**Business Case:** Enhancing and optimizing VBA PaaS and SaaS solutions is critical to ensure rapid, reliable, and timely benefits claims processing for Veterans. Due to the COVID-19 pandemic, claims and records facilities shut down and prevented access to information needed to process a growing backlog. While the VBA has done much to mitigate this backlog with ongoing digitization and workload management efforts, the recent passage of the Promise to Address Comprehensive Toxics (PACT) Act will likely prompt a new influx of claims and threaten this progress.

**Solution:** PingWind delivers SaaS and PaaS capabilities utilizing HCD, SaaS and PaaS configuration, and data-driven feedback. Leveraging US Digital Service values, we conduct HCD-based discovery supplemented with platform decision matrices, playbooks, and best practices for SaaS platforms to assist in the selection, development, and operation of low-code/no-code solutions. Via an Agile Scrum methodology, we design and plan solutions, configure and test functionality, deploy applications, and report on product performance and customer feedback. [PingWind enables VBA to deliver application capabilities faster, lower operational complexity, drive process automation to reduce administrative burden, and facilitate efficient claims processing.](#)

## CUSTOMERS

Department of Veterans Affairs  
Department of Health and Human Services  
Centers for Disease Control and Prevention  
Department of Defense  
Department of the Army  
Department of the Navy  
Department of Energy  
Department of Treasury  
Department of Labor  
General Services Administration

## AWARDS

Great Place to Work® Certified  
Inc. Magazine's Annual Vet100 List  
2022 HIRE Vets Medallion Award  
SECAF Executive of the Year  
Orange Slices AI's Elev8 GovCon Honoree  
NOVA Chamber's Distinguished Service Finalist  
Moxie Award Finalist

## CONTRACT VEHICLES

### GSA MAS

- 54151S (IT Services)
- 54151Heal (Health IT)
- 54151HACS

### VA T4NG

Army ITES—3S

Maryland CATS+ (IT Services)